

# CLIENTELE - CASE STUDY



Denovo Hitech Solutions (P) Ltd

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- Part of Aditya Birla Group
- Manufacturing Fluro Chemicals- a Process Industry with 100+ SAP user Licenses

### **CHALLENGES :**

- System was unstable, client have not performed cost run, Depreciation run, Balance Sheet etc.,
- As it was production Support, the system was to steady state in 8 weeks.
- The User awareness in SAP is poor and it was managed by regular end user training
- Developed Statutory reports in a short period.



- DH is an Auto Ancillary player, focused on Export business to Europe & Far East
- Manufacturing Hydraulics a Discrete Industry with 75 SAP user Licenses

### **CHALLENGES :**

- System was unstable, even after 6 months of Post-Go-Live.
- Client have not performed cost run, Depreciation run, Balance Sheet etc. and have not closed the books.
- There was no support process and frame work to manage the application.
- The User awareness in SAP is poor and it was managed by regular end user training
- Totally revamped the Production & Sub Contract Process.

- AlfaUV is primarily focused on Export business to Gulf, Europe & Far East
- Manufacturing Water Purifiers, a Discrete Industry with 75 SAP user Licenses

### CHALLENGES :

- Customer Service process was unstable, even after 12 months of Post-Go-Live.
- There was no support process and frame work to manage the application.
- The User knowledge level in SAP is high and more demanding
- Third party applications and Integration with SAP is the highlight.



- Samtel is the largest player in Manufacturing Picture tubes & Glass Shells
- It is a Repetitive Manufacturing Industry with 225 SAP user Licenses

### **CHALLENGES :**

- Samtel have seven company codes.
- Supported by all the Basic R/3 Modules.
- Samtel have Hundred thousand (1,00,000) of Master data and Cleaning their Master Data is also part of the scope.
- Samtel still uses SAP version 4.7.
- Integration of 3 Shop floor applications with SAP.
- The User knowledge level in SAP is high and more demanding

- Moser Baer is the largest player in Manufacturing DVD, Solar Photovoltaic Cells & Panels
- It is a Repetitive Manufacturing Industry with 600 SAP user Licenses, but 200+ Users for Phase -1
- Supporting L2 & L3 issues with the help of CoE team.

### **CHALLENGES :**

- Moser Baer have Five company codes and supported by all the Basic R/3 Modules and new Dimension Modules like BI,APO & SEM.
- Very Complex Production & Planning process.
- Recently Went live and the system was unstable.
- The User knowledge level in SAP is high and more demanding

- Vedanta Aluminium Ltd (VAL). VAL is the part of Vedanta group ,an LSE-listed diversified FTSE 100 metals and mining company
- It is a Process & Repetitive Manufacturing Industry with 225 SAP user Licenses.
- **CHALLENGES :**
  - We won against Biggies like IBM & Accenture.
  - They have new dimension products like BI in their stack.
  - The plant is located in a remote location @ Orissa.
  - Denovo has ramped the team in 10 days to meet the customer challenge.
  - It is onsite model with firm support from Denovo CoE in Bangalore.



- In Nilgiris Distribution Centers, Collective Purchase Order (CPO) , a special tool of SAP-IS retail is not consolidating & Distributing Item Codes to all the POs & SOs as per the Business Rule.



### Automation of WE30

- **SOLUTION :**
- A New Program was developed based on the desired business rule and ensured that the Distribution was done effectively. By this 20% of the effort of the existing resource is cut and obviously the productivity of the resource has improved.



# STERLITE TECHNOLOGIES



- Pretty Matured Site with planned IT infrastructure covering applications like SAP ERP, Shop Floor Applications built on Dot Net, SRM application built on Cordys.
- We perform their application support in SAP that includes System Administration, SAP Business Analytics and SAP Development.
- We support their 2 locations Aurangabad & Silvasa.
- Conducted End User Training
- Performing System Maintenance, User Profile, Preventive Maintenance of their application
- Presented a Solution Road Map on the Company Split in their SAP ERP

# STERLITE COPPER

- Sterlite is the largest Manufacturer in Copper in India
- It is a Process Manufacturing Industry with 250 SAP user Licenses

## CHALLENGES :

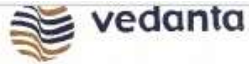
- Sterlite have 4 company codes.
- Supported by all the Basic R/3 Modules.
- Sterlite have Fifty thousand (50,000) of Master data .
- Supported them in ABAP Objects , during their SAP ERP Upgrade
- The User knowledge level in SAP is high and more demanding

# TALWANDI SABOO POWER LIMITED



- TSPL is a Coal / Oil Based Thermal Power unit based out of Mansa , Punjab
- It is green field implementation of SAP
- Following Modules were implemented
  - Fi / Co
  - SD
  - MM
  - PM
  - PP & ABAP Developments
- Completed the project in 6 Months. Post Go-Live support for a Year
- Successfully completed Year End Closure Activities, Integration and Support Phase

# CLIENT BONAFIDE



## **BHARAT ALUMINIUM CO. LTD.**

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Fax + 91 7759 240410  
Website www.vedantaresources.com

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Complex, 7 Lodi Road, New Delhi (INDIA) - 110 003

Member of Vedanta Resources plc.

## TO WHOMSOEVER IT MAY CONCERN


his is to confirm that **DENOVO HITCH A SOLUTIONS PRIVATE LIMITED, BANGALORE**, has done the successful implementation of our Power Plant, Smelter Plant, Coal Block and Power Sales process as per given scope and timely completed. The consultant understood our business well and provided more value to our business and process.

The management and the team are flexible by cooperating well with our business owners to complete the project successfully.

I wish them all the best and success.

With regards,

For Bharat Aluminium Company Ltd.

  
Vikash Kumar  
(Business Controller - Power) 8/05/2012

# CLIENT BONAFIDE



26<sup>th</sup> May 2009

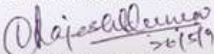
TO WHOMSOEVER IT MAY CONCERN

## LETTER OF APPRECIATION

We appreciate Transteq team for the dedication shown towards our SAP Sustenance immediately after implementation. We are impressed with their efficient handling in correcting the configuration and providing effective guidance to our end user team. Our requirements were met successfully and all the team members applied themselves to make our SAP implementation a successful one.

We wish them very best for their future endeavors.

For TANFAC INDUSTRIES LIMITED

  
V RAJESH KUMAR  
HEAD - IT



## TANFAC INDUSTRIES LIMITED

(Joint Sector Company with TIDCO)

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**KEEP WATCHING**